

Vehicle Financing

Call Center

Hours

Mon–Fri: 7:00 am–7:00 pm
Saturday: 8:00 am–1:00 pm

Phone

703-709-8901
1-866-709-8901

Fax

703-925-5113

TTY

703-709-8919

Web Service

Website

www.nwfcu.org

Mobile

go.nwfcu.org

Email

nwfcu@nwfcu.org

ABA Routing Number

256075025

Direct deposit, inbound wire
transfers, ACH transactions



Chantilly | Herndon | Leesburg | Manassas | Vienna
Gainesville (Spring 2012)



CU SERVICE CENTERS.
The Member-Friendly Financial Network



Federally insured by NCUA.

All information is current as of 12/2011 and is
subject to change without notice.



PSB (12/2011) 2M

Your Lifetime Financial Partner

Start Your Shopping at NWFCU

Northwest Federal Credit Union (NWFCU) offers financing for almost any kind of vehicle. Our great rates, personal service and members-only conveniences take the hassle out of buying or leasing.

New & Used Vehicles

- Cars
- Vans
- Motorcycles
- Trucks
- SUVs

Pick your ride then choose a loan term to fit your budget, from 12 to 72 months. Need help calculating your monthly payments before you buy? Use our free online calculators, visit our in-branch Auto Resource Centers or let one of our skilled loan representatives run the numbers for you.

Miscellaneous Vehicle Loans

We're glad to finance more than just car loans. Turn to us for your recreational or business/commercial vehicles, too.

- RVs
- Boats/personal watercraft
- Trailers
- Medium/heavy-weight trucks (10,000+ lbs.)

Pre-Approved Auto Loans (PAL)

A pre-approved loan (valid for 30 days) puts you in the best bargaining position with the dealer because it's like shopping with cash, allowing you to negotiate the best price without financing involved in the discussion. We'll work with you to determine a price range to fit your monthly budget and write you a check. When you've found the car of your choice, simply endorse your PAL check, give it to the dealer, and drive home in your new car.

Auto Locating Concierge Service¹

Would you prefer to avoid the car dealer experience entirely—no negotiating, no salespeople, no pressure? Our Auto Locating Concierge Service (available only in the Washington D.C. Metro area) does all the legwork for you. You simply tell us the vehicle and features you want and we'll work with our network of area dealers to find your car, negotiate the price, and have it delivered to one of our branches. Complete our online form at www.nwfcu.org, contact our Auto Resource Branch by phone at **703-709-8900, ext. 6001**, or email auto@nwfcu.org.

Leasing

Leasing makes sense for those who like to drive a new car every two or three years (15,000 miles or less per year) without the bother of trading, selling, big down payments or sales tax. Visit our website for more details or speak with a representative to see if leasing might be right for you.

Online Car Buying Service

Search online for new and used cars nationwide with our free Car Buying Service. Visit www.nwfcu.zag.com to research vehicles, read reviews, and receive actual price quotes on vehicles from dealers in your area. You'll save money with a Low Price Guarantee in writing and enjoy a hassle-free experience and excellent customer service from Certified Dealers. Plus, you'll save an average of \$4,154² off MSRP on new vehicles!

Vehicle Protection

NWFCU also offers several vehicle protection services for your peace of mind:

- **Guaranteed Asset Protection (GAP)** – This coverage protects your investment if your car is stolen or totaled in an accident, resulting in a total loss. Rather than being left with nothing but payments on a vehicle you can't drive, GAP covers the difference between your loan balance and the insurance settlement on your vehicle's current value.
- **Vehicle Service Agreement** – Extend your warranty and protect yourself from costly repairs with a comprehensive, flexible plan for your new or used vehicle.
- **Auto Insurance** – Affordable protection is available through Traveler's Insurance Company.

Refinance Rebate³

If your current vehicle loan is taking too big a bite out of your paycheck, you may want to consider refinancing your loan at NWFCU. We'll even give you a cash rebate when you transfer your loan to us.

Loan Rates

Our current rates can be found in all of the following places:

- NWFCU website: www.nwfcu.org
- From any web-enabled mobile phone: go.nwfcu.org
- *NorthwestXpress* 24-hour Bank-by-Phone service: **703-709-6917** or **1-800-932-7666** (toll-free)
- Call Center: **703-709-8901** or **1-866-709-8901** (toll-free)
- Rate boards in all NWFCU branches

Easy Application, Fast Response

Whether you live near an NWFCU branch or are out of state, getting your loan is simple and convenient. Apply online anytime at www.nwfcu.org, contact our Call Center to apply by phone, or stop by a branch to speak with a loan officer.

¹This service is free when you finance the vehicle through NWFCU; otherwise, a \$50 fee applies.

²Prices vary by area. Average new car savings are based on actual customer transactions, including manufacturer incentives, as of 3/31/11.

³\$100 rebate is paid on loans greater than \$10,000 and \$50 paid on loans \$5,000 to \$10,000. Internal refinances are excluded.